

SELLING SOON? START HERE.

Everything you need to do before and during your home sale so there are no last-minute surprises.

GET YOUR HOME "SHOW READY"

- ☐ De-clutter surfaces (counters, nightstands, end tables).
- ☐ Remove excess furniture and clutter to make rooms feel bigger.
- ☐ Wipe down walls, doors, light switches, outlet covers and handles.
- ☐ Deep clean kitchen & bathrooms.
- ☐ Replace burned-out light bulbs & clean light fixtures.
- ☐ Clean windows and sliding glass doors.
- ☐ Dust ceiling fans, light fixtures, vents and baseboards.

MINOR FIXES THAT MAKE A BIG IMPACT

- ☐ Replace broken blinds.
- ☐ Patch small holes and touch up paint where obvious.
- ☐ Replace missing outlet covers.
- ☐ Clean or replace HVAC filters.
- ☐ Check smoke detectors, replace batteries if needed.
- ☐ Make sure doors open and close smoothly.
- ☐ Replace damaged caulk if needed.
- ☐ Freshen up exterior: sweep porch, clean up yard, trim bushes.

PAPERWORK & INFO TO GATHER

- ☐ Recent mortgage statement (for payoff estimate)
- ☐ List of major updates/upgrades (dates and permits)
- ☐ HOA info (any information you have or contact for HOA)
- ☐ Fill out SPCD (Seller Property Condition Disclosure)
- ☐ Any existing warranties (roof, appliances, systems)

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