

5-STEP BUYER GAME PLAN

1



1. Get Pre-Approved Early

- Why: It's a waste of time to look at homes before you know what you can afford.
- How: Choose a lender (I can refer you), send a few docs, and get pre-approved fast.

2



2. Know What You Want - Tell Your Agent

- Why: Clear goals = faster, better home search.
- How: List your must-haves, dealbreakers, and style. I'll help narrow it down.

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3. Pick Homes & Schedule Showings

- Why: Keeps the search focused and helps you compare homes clearly.
- How: I'll send you listings, you pick favorites, I'll handle the scheduling.

4



4. Tour Smart

- Why: Focus on the big picture — not tiny flaws. That's what due diligence is for.
- How: Look at layout, light, condition, and neighborhood. Take quick notes.

5



5. Make a Winning Offer

- Why: The right offer gets the house — not just the highest one.
- How: I'll guide you through price, terms, and strategy so you stand out.